







## Household Industries Self-Insured Group A workers comp program for the home improvement industry



"After joining HISIG, we became well aware of the advantages of competent claims management. Just by actively managing the claims process, we noticed that real, minor incidents were resolved quickly and thoroughly to everybody's satisfaction."

The Hardwood and Hardware Co. - Steve Morris, Owner If your company has passion about operating a safe work environment, we'd like to invite you to apply to join Household Industries Self-Insured Group.

#### Professionally Marketed by:

RISK MANAGEMENT & INSURANCE AN ALERA GROUP COMPANY

> Dan Harnish Area Vice President

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www.barkleyrisk.com

You are invited to join industry leaders in a money-saving partnership. Household Industries Self-Insured Group is an elite collective of safety-driven employers who save by self-insuring. Our members include prominent companies across the home improvement industry.



#### SELF-INSURANCE IS SIMPLE

Members of the group make contributions and the workers comp self insured group then pays the claims and expenses. Should you elect to apply for membership, you'll enjoy great benefits such as:



Monies not paid in claims and expenses are owned by the members and reserved for future use



Costs are lowered through a group of safety-minded companies



Aggressive claims handling by dedicated claims team



Membership among a group in which ongoing safety evaluations are conducted by a dedicated loss control consultant



Professional risk management, additional training programs and consulting to minimize your claims



Surveillance used to monitor potentially fraudulent claims



Program fortified by "A" rated Excess Insurance



Customer retention rate of 95% over the last five years

"The group is comprised of likeminded business owners who want to stop generating large profits for insurance companies. In doing so, we are able to control our costs and manage our losses and liabilities. In turn, our cost of workers' compensation is significantly lower."

> Woodward's Ace Hardware -Bill Woodward, Owner

#### HISIG Board of Directors Business owners

just like you.

Garth Smith Dale Hardware - ACE Fremont, CA

Bill Griffin Griffin Ace Hardware - ACE San Diego, CA



Chip Kurzeka Franklins Hardware - True Value Woodland Hills, CA

Russ Wilson Koontz Hardware - ACE West Los Angeles, CA

# Great things happen when safe employers self insure.

#### "Only the Best"

HISIG can choose to offer membership to only those employers who demonstrate a solid commitment to superior operations. This limits the group's exposure to "bad risks." This approach is vital because the better the results, the lower the cost for members.

#### Safety & Loss Control

A strong safety program is necessary for the success of HISIG. Working together to prevent injuries makes a huge difference in keeping workers' comp claims down.

#### **Program Control**

There is no comparison to the kind of program control a group of employers have under self-insurance versus a fully insured plan. In HISIG, the members have control of the program through the Board of Trustees.

#### **Regulatory Oversight**

California's Department of Industrial Relations, Office of Self-Insurance Plans oversees all self-insured group programs and requires annual financial reviews.

#### **Aggressive Claims Management**

Claims management is crucial when creating a successful self-insured group. Investigations of

suspicious claims, Return-to-Work programs and strong case management are key components in keeping claims costs down.

#### **Excess Insurance**

HISIG purchases Excess Insurance from an admitted Excess Insurance carrier to protect the group from large losses. All claims that exceed the group's self-insured retention are paid by the Excess Insurance carrier. This helps limit the group's exposure.



Like-minded leaders sharing workers comp solutions.

Household Industries Self-Insured Group, a self insured workers comp group, is reviewed, approved and monitored by California's Department of Industrial Relations, Office of Self-insurance Plans. You have the comfort of knowing you're joining a group with state oversight, along with a stringent safety program implemented to all members.

"There is a huge difference, in terms of rate, between traditional insurance companies and self-insurance groups. I see a return on my investment with HISIG. I have a team dedicated to keeping my costs down."

> Fullerton Hardware - Mike Olson, President

### LEARN MORE ABOUT HOW THE HISIG SELF-INSURED GROUP WORKS BY WATCHING THIS SHORT VIDEO. youtu.be/W2YvaQ\_wBWI

A & A Stepping Stone Manufacturing Ace Glass - Sunnymead Alamo Hardware Alexander Ranch Allied Sales & Distribution Almquist Lumber Company American Lumber Company American River Ace Hardware Anawalt Lumber & Materials Anawalt Lumber & Materials - Montrose Anza True Value Apollo Wood Recovery Aptos Landscape Supply Aqua-Flo Supply Arnold's Frontier Ace Hardware Arrow Tools Fastener Arroyo Building Materials Austin Hardwoods & Hardware B & C Ace Home & Garden Center Baller Hardware Beaumont Do-it-Best Hardware Belmont Nursery **Beneficial AG Services** Best Lumber Better Deal Exchange Bickmore Building Supply Billings Paint & Hardware Billington Ace Hardware Bill's Ace Hardware Brentwood Ace Hardware Brvant Home Center C & M Topsoil California Forest Products Cambria Hardware & Lumber Casa Leaders Central Home Supply Central Valley Builders Supply Central Valley Hardware Channel City Lumber Chino Lumber & Hardware Cloverdale Ace Hardware Cooper's Hardware **Creative Paint** Dale Hardware Dazey's Building Center Design Hardware Dick's True Value Hardware Dixon Hardware & Lumber Dripworks Economy Lumber Co. of Oakland Economy Lumber Piedmont Emigh Ace Hardware European Hardware & Finishes Fisher Hardware & Lumber Foothill Hardware Foothill Hardware Forbusco Lumber & Building Supply Forest True Value Lumber Fort Jones Lumber Yard Four Corners Builders Supply Four Seasons Supply Center Franklin's Ace Hardware - Ventura Franklin's Ace Hardware - Woodland Hills Free Builders Supply Freedman Consulting Group Frost Hardwood Lumber Company Fullerton Ace Hardware

Gomez Growers Goodman Building Supply Griffin Ace Hardware Grolink Plant Company Grove Lumber & Building Supplies Hagle Lumber Company Half Moon Bay Building & Garden Hammer & Nails Ace Hardware Hank's Hardware & Lumber Hardware Express Harmony Farms Harshbarger Ace Hardware Hemet True Value Hardware Hibbert Lumber High Country Lumber High Desert Home Center Hudson & West Hardwoods Irvine Pipe & Supply Jacks Valley Ace Hardware Joe's Hardware K & L Hardware Karl's Hardware - Boron Karl's Hardware - Mojave Karl's Hardware - Rosamond Kelseyville Lumber Kensington Home & Hardware Koontz Hardware KRC Rock La Mesa Lumber & Hardware Lake Drive Hardware Learned Lumber Lincoln Hardware Loveday Lumber Company Mark's Tropical Fish Marshall's Industrial Hardware Martin's Valley Supply Meanley & Son Hardware Meiners Oaks Hardware Merritt's Ace Hardware Miles and Cina's Hardware Store Mills Hardware Mission Ace Hardware & Lumber MOBI'S Moller's Garden Center Monument True Value Hardware & Lumber Nadar's Furniture Newhall Hardware Newman Ace Hardware North Shore Ace Hardware Norwalk True Value Ocean Breeze International O'Connor Lumber & Ace Hardware Ojai Lumber Company Ojai True Value Hardware Osborne Lumber Company Otto & Sons Nursery Pacific Beach Ace Hardware Pacific Coast Plumbing & Hardware Parson's Lumber & Hardware Peach Hill Soils Penn Valley True Value Hardware Pine Cone Lumber Placerville True Value Hardware Plumbing City Prime Builders Prime Building Materials Ransom Brothers Lumber & Supply

Rayo Wholesale Floorcovering Supply Reback's Plumbing N' Things Redway True Value Reedley Lumber & Building Center **Richert Lumber Company** Rim Forest Lumber Company River Ridge Farms Roadside Lumber & Hardware Rocklin Glass & Mirror Roseville Ace Hardware Rossi Building Materials Royal Plywood Company San Mateo Lumber Company Santa Cruz Canna Farms Scarborough Home Center Scarborough Lumber & Building Supply Schemper's Ace Hardware Sebastopol Hardware Center Sierra Log Homes Sierra Wholesale Electric Silverado Ace Hardware Simi Hardware & Rock Depot Simi Pacific Building Materials Soledad Hardware and Lumber Sorensen's Farm and Home Supply South City Lumber & Supply Standard 5 & 10 Ace Hardware Stan's Hardware Studio City Ace Hardware Summitt Forest Products Sunnymead Ace Hardware Sunshine Floral Tahoe City Ace Hardware & Lumber Tahoe Sand & Gravel Teak Warehouse Terminal Hardware TH&H Hardwoods & Hardware The Mill Yard The Red Store Thomas Ace Hardware Torrance Bakery Triangle Hardware - Hermosa Beach Twain Harte Lumber & Ace Hardware Valencia Lumber Valle Vista Ace Home Center Valley Ace Hardware Valley Growers Nursery Valley Redwood Valley Redwood Design & Construction Valley West Ace Hardware Van Matre Lumber Company Vermont Outlet True Value Hardware Westerlay Orchids Westland Orchids Westland Produce White Pine Lumber Distributors Wood's Ace Hardware Woodward's Ace Hardware

